

**CURRICULUM VITAE**  
**KYLE BAGWELL**  
**(December 2018)**

**CONTACT INFORMATION**

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Stanford University  
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**EDUCATION**

Southern Methodist University (1979-83): B.S., Economics; B.A., Mathematics; *summa cum laude*  
Stanford University (1983-86): Ph.D., Economics

**RESEARCH FIELDS**

Primary: Industrial Organization, International Trade  
Secondary: Game Theory

**CURRENT ACADEMIC APPOINTMENT**

Donald L. Lucas Professor in Economics, Stanford University

**ACADEMIC APPOINTMENT HISTORY**

Northwestern University:  
Assistant Professor of Economics (1986-91)  
Associate Professor of Economics (with tenure) (1991-95)  
Professor of Economics (1995-96)

Columbia University:  
Professor of Economics (1996-2008)  
Professor of Finance and Economics, School of Business (1996-2008)  
Kelvin J. Lancaster Professor of Economic Theory (2000-2008)

Stanford University:  
Donald L. Lucas Professor in Economics (2009-)

**OTHER PROFESSIONAL APPOINTMENTS**

NBER, Research Associate, ITI Program (1997-)  
American Law Institute, Reporter, Principles of Trade Law: The World Trade Organization (2002-12)  
Columbia University Law School, Affiliated Faculty (2007-08)  
SCID/SIEPR, Senior Fellow (2009-)  
Stanford Center on Global Poverty and Development, Faculty Affiliate (2017-)  
Stanford Institute for Theoretical Economics (SITE), Director (2010-13)  
The Europe Center at Stanford, Faculty Affiliate (2018-)

**HONORS AND FELLOWSHIPS**

The University Scholar (1983)  
Phi Beta Kappa (1983)  
Student Advisory Board Nominee for College of Arts and Sciences Outstanding Teacher Award (1989-90)  
Faculty Honor Roll of the Associated Student Government (1986-87, 1987-88, 1989-90, 1990-91)  
Hoover Institution, National Fellow (1991-92)  
Association of Graduate Economics Students Award: Best Graduate Advisor (2003-04)  
Fellow of the Econometric Society (2005)  
Yale University, George Walter Leitner Senior Research Scholar in International and Comparative Political Economy (2009 Fall)  
*American Economic Review* Excellence in Refereeing Award (2009, 2012)  
SMU Dedman College Distinguished Graduate Award (2010)  
Center for Advanced Studies in the Behavioral Sciences, Fellow (2014-15)  
Vanderbilt University Steine Lecture (2015)

## **PROFESSIONAL SERVICES**

*The American Economic Review*: Board of Editors (1991-97)  
*The Journal of Economics and Management Strategy*: Coeditor (1992-1996)  
*The Journal of International Economics*: Associate Editor (1995-1996)  
*International Economic Review*: Associate Editor (1994-1996)  
*The RAND Journal of Economics*: Associate Editor (1995-96)  
*The RAND Journal of Economics*: Editor (1996-2002)  
*B.E. Journals of Economic Analysis & Policy*: Founding Editor (2001-2004)  
*Quantitative Marketing and Economics*: Advisory Board (2002-)  
*Games and Economic Behavior*: Editorial Board (2002-08)  
*American Economic Journal: Microeconomics*: Board of Editors (2008-18)  
*International Journal of Industrial Organization*: Scientific Advisory Board (2013-18)  
*World Trade Review*, Editorial Board (2016-)  
NSF Advisory Panel in Economics (2002 Fall-2004 Spring)  
Econometric Society Program Committee: Member (1995 Winter, 2001 Summer)  
Econometric Society Program Committee: Chair (2002 Winter)  
Scientific Committee, FTC & Northwestern University Microeconomics Conference (2009)  
American Economic Association Program Committee: Member (2012 Winter)  
American Economic Association Nominating Committee: Member (2012)

## **GRANTS**

NSF, Coordination Issues in Industrial Organization (1989-1992)  
NSF (Co-PI: Robert Staiger), Theory of International Economic Institutions (1999-2001)  
NSF (Co-PI: Robert Staiger), Trade Bargaining with Externalities, Imperfect Competition and Rules versus Power: Interpreting and Evaluating the Rules of the GATT/WTO (2002-2005)  
NSF (Co-PI: Robert Staiger), The Economics of the WTO: Empirical Assessment, Enforcement with Private Information, and Dispute Settlement Procedures (2005-2008)  
NSF, SITE Summer Workshop in Theoretical Economics (2011-2014)  
NSF (Co-PIs: Robert Staiger, Ali Yurukoglu), Multilateral Trade Bargaining: Theory and Evidence from the GATT Bargaining Records (2013-2016)

## **TEACHING EXPERIENCE**

Undergraduate: Principles of Economics, Intermediate Microeconomics, Industrial Organization, Law and Economics of the WTO  
Graduate: Industrial Organization, Information Economics, International Economics, Microeconomic Theory, Theory of Commercial Policy  
Law School: Law and Economics of the WTO, WTO seminar

## **BOOKS AUTHORED**

The Economics of the World Trading System (with Robert Staiger), The MIT Press, 2002.

[Chapter 2, "The Theory of Trade Agreements," is reprinted in Kym Anderson and Bernard Hoekman (eds.), The WTO's Core Rules and Disciplines, Edward Elgar (Cheltenham, U.K., 2006.)

[Chapter 6, "Enforcement," is reprinted in Petros C. Mavroidis and Alan O. Sykes (eds.), The WTO and International Trade Law/Dispute Settlement, Edward Elgar (Cheltenham, U.K.), 2005.]

[Chapter 6, "Enforcement," is Reprinted in Alan O. Sykes (ed.), The Economics of International Trade Law, Edward Elgar (Cheltenham, U.K.), 2013.]

## **BOOKS EDITED**

The Economics of Advertising, Edward Elgar (Cheltenham, U.K.), 2001.

Law and Economics of Contingent Protection in International Trade (with George A. Bermann and Petros C. Mavroidis), Cambridge University Press, 2009.

Preferential Trade Agreements: A Law and Economics Analysis (with Petros C. Mavroidis), Cambridge University Press, 2011.

Handbook of Commercial Policy, Vol. 1A (with Robert W. Staiger), Elsevier, 2016.

Handbook of Commercial Policy, Vol. 1B (with Robert W. Staiger), Elsevier, 2016.

## JOURNAL ARTICLES

"Introductory Price as a Signal of Cost in a Model of Repeat Business," *The Review of Economic Studies*, Vol. 54, July 1987, 365-384.

"Advertising and Limit Pricing" (with Garey Ramey), *The Rand Journal of Economics*, Vol. 19, Spring 1988, 59-71.

[Reprinted in Kyle Bagwell (ed.), *The Economics of Advertising*, Edward Elgar (Cheltenham, U.K.), 2001.]

"Is Everything Neutral?" (with B. Douglas Bernheim), *The Journal of Political Economy*, Vol. 96, April 1988, 308-338.

[Reprinted in K. D. Hoover (ed.), *The New Classical Economics*, Edward Elgar (Cheltenham, U.K.), 2002.]

"The Role for Export Subsidies When Product Quality Is Unknown" (with Robert Staiger), *The Journal of International Economics*, Vol. 27, August 1989, 69-89.

[Reprinted in Marc Bacchetta and Michele Ruta (eds.), *The WTO, Subsidies and Countervailing Measures*, Edward Elgar (Cheltenham, U.K.), 2011.]

"Advertising and Pricing to Deter or Accommodate Entry When Demand Is Unknown" (with Garey Ramey), *The International Journal of Industrial Organization*, Vol. 8.1, April 1990, 93-113.

"Informational Product Differentiation as a Barrier to Entry," *The International Journal of Industrial Organization*, Vol. 8.2, 1990, 207-223.

"A Theory of Managed Trade" (with Robert Staiger), *The American Economic Review*, Vol. 80, September 1990, 779-795.

[Reprinted in Thomas L. Brewer (ed.), *The Globalization of the World Economy: Trade and Investment Policy*, Vol. 1, Edward Elgar (Cheltenham, U.K.) 1999, 223-239.]

[Reprinted in Chad P. Bown (ed.), *The WTO Safeguards and Temporary Protection From Imports*, Edward Elgar (Cheltenham, U.K.), 2006, 147-163.]

[Reprinted in Wilfred J. Ethier and Ayre L. Hillman (eds.), *The WTO and the Political Economy of Trade Policy*, Edward Elgar (Cheltenham, U.K.), 2008.]

[Reprinted in Alan O. Sykes (ed.), *The Economics of International Trade Law*, Edward Elgar (Cheltenham, U.K.), 2013.]

"Oligopoly Limit Pricing" (with Garey Ramey), *The Rand Journal of Economics*, Vol. 22, Summer 1991, 155-172.

[Reprinted in Michael Waldman and Justin P. Johnson (eds.), *Pricing Tactics, Strategies and Outcomes*, Vol. 1, Edward Elgar (Cheltenham, U.K.), 2007.]

"High and Declining Prices Signal Product Quality" (with Michael Riordan), *The American Economic Review*, Vol. 81, March 1991, 224-239.

[Reprinted in Eric Rasmussen (ed.), *Readings in Games and Information*, Blackwell Publisher, 2001.]

[Reprinted in Michael Waldman and Justin P. Johnson (eds.), *Pricing Tactics, Strategies and Outcomes*, Vol. 1, Edward Elgar (Cheltenham, U.K.), 2007.]

"Optimal Export Policy for a New-Product Monopoly," *The American Economic Review*, Vol. 81, December 1991, 1156-1169.

"Pricing to Signal Product Line Quality," *The Journal of Economics and Management Strategy*, Vol. 1, Spring 1992, 151-174.

"A Model of Competitive Limit Pricing," *The Journal of Economics and Management Strategy*, Vol. 1, Winter 1992, 585-606.

"The Sensitivity of Strategic and Corrective R&D Policies in Battles for Monopoly" (with Robert Staiger), *International Economic Review*, Vol. 33, November 1992, 795-816.

"Advertising as Information: Matching Products to Buyers" (with Garey Ramey), *The Journal of Economics and Management Strategy*, Vol. 2, Summer 1993, 199-243.

"Advertising and Coordination" (with Garey Ramey), *The Review of Economic Studies*, Vol. 61, January 1994, 153-171.

"Coordination Economies, Advertising and Search Behavior in Retail Markets" (with Garey Ramey), *The American Economic Review*, Vol. 84, June 1994, 498-517.  
[Reprinted in Kyle Bagwell (ed.), *The Economics of Advertising*, Edward Elgar (Cheltenham, U.K.), 2001.]

"The Sensitivity of Strategic and Corrective R&D Policies in Oligopolistic Industries" (with Robert Staiger), *The Journal of International Economics*, Vol. 36, 1994, 133-150.  
[Reprinted in Marc Bacchetta and Michele Ruta (eds.), *The WTO, Subsidies and Countervailing Measures*, Edward Elgar (Cheltenham, U.K.), 2011.]

"Commitment and Observability in Games," *Games and Economic Behavior*, Vol. 8, 1995, 271-280.

"Capacity, Entry and Forward Induction" (with Garey Ramey), *The Rand Journal of Economics*, Vol. 27 No. 4, Winter 1996, 660-680.

"Collusion over the Business Cycle" (with Robert Staiger), *The Rand Journal of Economics*, Vol. 28 No. 1, Spring 1997, 82-106.  
[Reprinted in Arturo Estrella (ed.), *The Economics of Recession*, Vol. II, Edward Elgar (Cheltenham, U.K.), forthcoming.]

"Dynamic Retail Price and Investment Competition" (with Garey Ramey and Dan Spulber), *The Rand Journal of Economics*, Vol. 28 No. 2, Summer 1997, 207-227.

"Multilateral Tariff Cooperation During the Formation of Customs Unions" (with Robert Staiger), *The Journal of International Economics*, Vol. 42, 1997, 91-123.  
[Reprinted in Richard Pomfret (ed.), *Economic Analysis of Regional Trading Agreements*, Edward Elgar (Cheltenham, U.K.), 2003.]  
[Reprinted in Caroline Freund (ed.), *The WTO and Reciprocal Preferential Trading Agreements*, Edward Elgar (Cheltenham, U.K.), 2007.]

"Multilateral Tariff Cooperation During the Formation of Free Trade Areas" (with Robert Staiger), *International Economic Review*, Vol. 38, No. 2, May 1997, 291-319.

"Strategic Export Subsidies and Reciprocal Trade Agreements: The Natural Monopoly Case" (with Robert Staiger), *Japan and the World Economy*, Vol. 9, 1997, 491-510.

"Will Preferential Agreements Undermine the Multilateral Trading System?" (with Robert Staiger), *Economic Journal*, July 1998, Vol. 108, 1162-1182.  
[Reprinted in Jagdish Bhagwati, Pravin Krishna and Arvind Panagariya (eds.), *Trading Blocs: Alternative Approaches to Analyzing Preferential Trade Agreements*, MIT Press 1999, 505-529.]

"An Economic Theory of GATT" (with Robert Staiger), *The American Economic Review*, Vol. 89, March 1999, 215-248.  
[Reprinted in Lisa L. Martin (ed.), *International Institutions in the New Global Economy*, Edward Elgar (Cheltenham, U.K.), 2005.]  
[Reprinted in Rodney E. Falvey and Udo Kreickemeier (eds.), *Recent Developments in International Trade Theory*, Edward Elgar (Cheltenham, U.K.), 2005.]  
[Reprinted in Wilfred J. Ethier and Ayre L. Hillman (eds.), *The WTO and the Political Economy of Trade Policy*, Edward Elgar (Cheltenham, U.K.), 2008.]  
[Reprinted in Carlos A. Primo Braga and Olivier Cattaneo (eds.), *The WTO and Accession Countries*, Edward Elgar (Cheltenham, U.K.), 2009.]  
[Reprinted in Gary Hufbauer and Kati Suominen (eds.), *The Economics of Free Trade*, Edward Elgar (Cheltenham, U.K.), 2012.]  
[Reprinted in Alan O. Sykes (ed.), *The Economics of International Trade Law*, Edward Elgar (Cheltenham, U.K.), 2013.]

"Domestic Policies, National Sovereignty and International Economic Institutions" (with Robert Staiger), *The Quarterly Journal of Economics*, Vol. 116, No. 2, May 2001, 519-62.  
[Reprinted in Drusilla K. Brown and Robert M. Stern (eds.), *The WTO and Labor and Employment*, Edward Elgar (Cheltenham, U.K.), 2007.]  
[Reprinted in Alan O. Sykes (ed.), *The Economics of International Trade Law*, Edward Elgar (Cheltenham, U.K.), 2013.]  
[Reprinted in Brian R. Copeland (ed.), *Recent Developments in Trade and the Environment*, Edward Elgar (Cheltenham, U.K.), 2014.]

"Reciprocity, Non-discrimination and Preferential Agreements in the Multilateral Trading System" (with Robert Staiger), *European Journal of Political Economy*, Vol. 17, No. 2, 2001, 281-325.

- "Strategic Trade, Competitive Industries and Agricultural Trade Disputes" (with Robert Staiger), *Economics and Politics*, Vol. 13, No. 2, July 2001, 113-128.  
[Reprinted in Alan O. Sykes (ed.), *The Economics of International Trade Law*, Edward Elgar (Cheltenham, U.K.), 2013.]
- "The WTO as a Mechanism for Securing Market Access Property Rights: Implications for Global Labor and Environmental Issues" (with Robert Staiger), *The Journal of Economic Perspectives*, Vol. 15, No. 3, Summer 2001, 69-88.
- "Optimal Collusion with Private Information" (with Susan Athey), *The Rand Journal of Economics*, Vol. 32 No. 3, Autumn 2001, 428-465.  
[Reprinted in George Norman (ed.), *Recent Developments in Monopoly and Competition Policy*, Edward Elgar (Cheltenham, U.K.), 2008.]
- "It's a Question of Market Access" (with Petros C. Mavroidis and Robert Staiger), *American Journal of International Law*, Vol. 96, No. 1, January 2002, 56-76  
[Reprinted in Marc L. Busch and Edward D. Mansfield (eds.), *The WTO, Economic Interdependence, and Conflict*, Edward Elgar (Cheltenham, U.K.), 2007.]  
[Reprinted in Alan O. Sykes (ed.), *The Economics of International Trade Law*, Edward Elgar (Cheltenham, U.K.), 2013.]
- "Informational Aspects of Foreign Direct Investment (with Robert Staiger), *Japan and the World Economy*, Vol. 15, No. 1, January 2002, 1-20.
- "Protection over the Business Cycle" (with Robert Staiger), *Advances in Economic Analysis & Policy*, Vol. 3, No. 1, Article 3, 2003, 1-43.
- "Collusion and Price Rigidity" (with Susan Athey and Chris Sanchirico), *The Review of Economic Studies*, Vol. 71 No. 2, 2004, 317-349.  
[Reprinted in Michael Waldman and Justin P. Johnson (eds.), *Pricing Tactics, Strategies and Outcomes*, Vol. 1, Edward Elgar (Cheltenham, U.K.), 2007.]
- "Countercyclical Pricing in Customer Markets," *Economica*, Vol. 71, 2004, 519-42.
- "Multilateral Trade Negotiations, Bilateral Opportunism and the Rules of GATT" (with Robert Staiger), *The Journal of International Economics*, Vol. 67 Issue 2, 2005, 268-94.  
[Reprinted in Alan O. Sykes (ed.), *The Economics of International Trade Law*, Edward Elgar (Cheltenham, U.K.), 2013.]
- "Enforcement, Private Political Pressure and the GATT/WTO Escape Clause" (with Robert Staiger), *The Journal of Legal Studies*, Vol. 34, No. 2, June 2005, 471-513.  
[Reprinted in Chad P. Bown (ed.), *The WTO, Safeguards, and Temporary Protection From Imports*, Edward Elgar (Cheltenham, U.K.), 2006, 177-219.]  
[Reprinted in Alan O. Sykes (ed.), *The Economics of International Trade Law*, Edward Elgar (Cheltenham, U.K.), 2013.]
- "Will International Rules on Subsidies Disrupt the World Trading System?" (with Robert Staiger), *The American Economic Review*, Vol. 96, No. 3, June 2006, 877-95.  
[Reprinted in Marc Bacchetta and Michele Ruta (eds.), *The WTO, Subsidies and Countervailing Measures*, Edward Elgar (Cheltenham, U.K.), 2011.]  
[Reprinted in Alan O. Sykes (ed.), *The Economics of International Trade Law*, Edward Elgar (Cheltenham, U.K.), 2013.]
- "Signalling and Entry Deterrence: A Multidimensional Analysis," *The Rand Journal of Economics*, Vol. 38 No. 3, Autumn 2007, 670-97.
- "Auctioning Countermeasures in the WTO" (with Petros C. Mavroidis and Robert Staiger), *The Journal of International Economics*, Vol. 73, Issue 2, November 2007, 309-332.
- "Collusion with Persistent Cost Shocks" (with Susan Athey), *Econometrica*, Vol. 76, No. 3, May 2008, 493-540.  
["Supplement to 'Collusion with Persistent Cost Shocks': Generalizations and Extensions" (with Susan Athey), *Econometrica Supplemental Material* (website), Vol. 76, No. 3, May 2008.]
- "Advertising Competition in Retail Markets" (with Gea M. Lee), *The B.E. Journal of Economic Analysis & Policy*: Vol. 10, Iss. 1 (Advances), Article 70, 2010, 1-36.

“Advertising Collusion in Retail Markets” (with Gea M. Lee), *The B.E. Journal of Economic Analysis & Policy*, Vol. 10, Iss. 1 (Advances), Article 71, 2010, 1-52.

“Backward Stealing and Forward Manipulation in the WTO” (with Robert Staiger), *The Journal of International Economics*, Vol. 82, Issue 1, September 2010, 49-62.

“The WTO: Theory and Practice” (with Robert Staiger), *Annual Review of Economics*, Vol. 2, September 2010, 223-56.

“What Do Trade Negotiators Negotiate About? Empirical Evidence from the World Trade Organization” (with Robert Staiger), *The American Economic Review*, Vol. 101, No. 4, June 2011, 1238-73.

[Reprinted in Kym Anderson (ed.), *Measuring WTO’s Contribution to Global Economic Welfare*, Edward Elgar (Cheltenham, U.K.), 2014.]

“Tariff Revenue and Tariff Caps” (with Manuel Amador), *The American Economic Review: Papers and Proceedings*, Vol. 102, No. 3, May 2012, 459-65.

“The Economics of Trade Agreements in the Linear Cournot Delocation Model” (with Robert Staiger), *The Journal of International Economics*, Vol. 88, Issue 1, September 2012, 32-46.

“Profit Shifting and Trade Agreements in Imperfectly Competitive Markets” (with Robert Staiger), *International Economic Review*, Vol. 53, No. 4, November 2012, 1067-1104.

“Trust, Reciprocity and Favors in Cooperative Relationships” (with Atila Abdulkadiroglu), *American Economic Journal: Microeconomics*, Vol. 5, No. 2, May 2013, 213-59.

“The Theory of Optimal Delegation with an Application to Tariff Caps” (with Manuel Amador), *Econometrica*, Vol. 81, No. 4, July 2013, 1541-99.

[“Supplement to ‘The Theory of Optimal Delegation with an Application to Tariff Caps’” (with Manuel Amador), *Econometrica Supplemental Material* (website), Vol. 81, No. 4, July 2013.]

“Delocation and Trade Agreements in Imperfectly Competitive Markets” (with Robert Staiger), *Research in Economics*, Vol. 69, No. 2, June 2015, 132-56.

“Is the WTO Passé?” (with Chad Bown and Robert Staiger), *Journal of Economic Literature*, Vol. 54, No. 4, December 2016, 1125-1231.

“A Note on Interval Delegation” (with Manuel Amador and Alex Frankel), Vol. 6, No. 2, *Economic Theory Bulletin*, Vol. 6, No. 2, 2018, 239-49.

“Multilateral Trade Bargaining and Dominant Strategies” (with Robert Staiger), *International Economic Review*, Vol. 59, No. 4, November 2018, 1785-1824.

#### **HANDBOOK CHAPTERS**

"Game Theory and Industrial Organization" (with Asher Wolinsky), in R. J. Aumann and S. Hart (eds.), *Handbook of Game Theory*, Vol. 3, North-Holland: Amsterdam, 2002, 1851-1895.

"The Economic Analysis of Advertising," in Mark Armstrong and Rob Porter (eds.), *Handbook of Industrial Organization*, Vol. 3, North-Holland: Amsterdam, 2007, 1701-1844.

“The Design of Trade Agreements” (with Robert Staiger), in Kyle Bagwell and Robert Staiger (eds.), *Handbook of Commercial Policy*, Vol. 1A, Elsevier, 2016, 435-529.

#### **CONTRIBUTIONS TO BOOKS**

"Regionalism and Multilateral Tariff Cooperation" (with Robert Staiger), in John Piggott and Alan Woodland (eds.), *International Trade Policy and the Pacific Rim*, Macmillan (London, England), 1999, 157-185.

"Preferential Agreements and the Multilateral Trading System" (with Robert Staiger), in Richard Baldwin, Daniel Cohen, Andre Sapir and Anthony Venables (eds.), *Market Integration, Regionalism and the Global Economy*, CEPR (London, England), 1999, 53-79.

"The Simple Economics of Labor Standards and the GATT" (with Robert Staiger), in Alan V. Deardorff and Robert M. Stern (ed.), Social Dimensions of U.S. Trade Policy, Ann Arbor: University of Michigan Press, Studies in International Economics, 2000, 195-231.

"Economic Theory and the Interpretation of GATT/WTO" (with Robert Staiger), *The American Economist*, Vol. 46, No. 2, September, 2002, 3-19; and in Michael Szenberg and Lall Ramrattan (eds.), New Frontiers in Economics, Cambridge: Cambridge University Press, 2004, 205-34.

"United States – Section 129(c)(1) of the Uruguay Round Agreements Act" (with Petros C. Mavroidis), *World Trade Review*, 4, 2005, 12-35; and in Henrik Horn and Petros C. Mavroidis (eds.), The WTO Case Law of 2002: The American Law Institute Reporters' Studies, Cambridge University Press, 12-35, 2005.

"Chile – Price Band System and Safeguard Measures Relating to Certain Agricultural Products" (with Alan O. Sykes), *World Trade Review*, 3, 2004, 507-28; and in Henrik Horn and Petros C. Mavroidis (eds.), The WTO Case Law of 2002: The American Law Institute Reporters' Studies, Cambridge University Press, 133-57, 2005.

"India – Measures Affecting the Automotive Sector" (with Alan O. Sykes), *World Trade Review*, Volume 4, 2005, 158-78; and in Henrik Horn and Petros C. Mavroidis (eds.), The WTO Case Law of 2002: The American Law Institute Reporters' Studies, Cambridge University Press, 158-178, 2005.

"The Case for Tradable Remedies in WTO Dispute Settlement" (with Petros C. Mavroidis and Robert W. Staiger), in Simon J. Evenett and Bernard M. Hoekman (eds.), Economic Development and Multilateral Trade Cooperation, Palgrave Macmillan and the World Bank, Washington D.C., 2006.

[Reprinted in Alan O. Sykes (ed.), The Economics of International Trade Law, Edward Elgar (Cheltenham, U.K.), 2013.]

"Remedies in the WTO: An Economic Perspective," in Merit E. Janow, Victoria J. Donaldson and Alan Yanovich (eds.), The WTO: Governance, Dispute Settlement & Developing Countries, Juris Publishing, Huntington, New York, Chapter 40, 733-770, 2008.

[Reprinted in Alan O. Sykes (ed.), The Economics of International Trade Law, Edward Elgar (Cheltenham, U.K.), 2013.]

"Border Instruments" (with Robert W. Staiger and Alan O. Sykes), in Henrik Horn and Petros C. Mavroidis (eds.), Legal and Economic Principles of World Trade Law, American Law Institute, Cambridge University Press, 2013, Chapter 3, 68-204.

"Can the Doha Round be a Development Round? Setting a Place at the Table" (with Robert Staiger), in Robert C. Feenstra and Alan M. Taylor (eds.), Globalization in an Age of Crisis: Multilateral Economic Cooperation in the Twenty-First Century, NBER, University of Chicago Press, 2014, 91-124.

"National Sovereignty in an Interdependent World" (with Robert Staiger), in Lili Yan Ing and Miaojie Yu (eds.), World Trade Evolution: Growth, Productivity and Employment, Routledge, 2018, 12-59.

## **COMMENTS, INTRODUCTIONS AND RESEARCH SUMMARIES**

"Reciprocity" (with Robert Staiger), *Zagreb Journal of Economics*, Vol. 1, No. 1, 1997, 59-88.

"The Economics of Advertising, Introduction" in Kyle Bagwell (ed.), The Economics of Advertising, Edward Elgar (Cheltenham, U.K.), 2001.

"National Sovereignty in the World Trading System: Labor, Environment and the WTO" (with Robert Staiger), *Harvard International Review*, 2001, Winter, Vol. XXII, No. 4, 54-59.

"Economic Theory, WTO Rules, and Linkage" comment on International Trade and Labor Standards: A Proposal for Linkage, by Sanjay Reddy and Christian Barry, Columbia University Press, 2008.

"Introduction" (with George A. Bermann and Petros C. Mavroidis), in Kyle Bagwell, George A. Bermann, and Petros C. Mavroidis (eds.), Law and Economics of Contingent Protection in International Trade, Cambridge University Press, 2009.

"Too Much, Too Little... Too Late" (with Petros C. Mavroidis), in Kyle Bagwell, George A. Bermann and Petros C. Mavroidis (eds.), Law and Economics of Contingent Protection in International Trade, Cambridge University Press, 2009.

“Introduction” (with Petros C. Mavroidis), in Kyle Bagwell and Petros C. Mavroidis (eds.), Preferential Trade Agreements: A Law and Economics Analysis, Cambridge University Press, 2011.

“The Design of Trade Agreements” (with Robert Staiger), in NBER Reporter 2016:2.

“A quantitative analysis of multi-party tariff negotiations” (with Robert Staiger and Ali Yurukoglu), *VoxEU column*, May 17, 2018.

#### **RECENT WORKING PAPERS**

“Self-Enforcing Trade Agreements and Private Information,” NBER Working Paper No. 14812, March 2009.

“The Optimal Chips Mechanism in a Model of Favors” (with Atila Abdulkadiroglu), first draft December 2007, revised April 2012.

“Number of Firms and Price Competition” (with Gea Lee), February 2014.

“Regulating a Monopolist with Unknown Costs without Transfers” (with Manuel Amador), first draft June 2013, revised November 2016.

“Money Burning in the Theory of Delegation” (with Manuel Amador), first draft September 2013, revised November 2016.

“Multilateral Trade Bargaining: A First Look at the GATT Bargaining Records” (with Robert Staiger and Ali Yurukoglu), first draft June 2015, revised July 2017.

“Commitment with Private Resolve,” first draft November 2017, revised January 2018.

“Quantitative Analysis of Multi-Party Tariff Negotiations” (with Robert Staiger and Ali Yurukoglu), January 2018.

“‘Nash-in-Nash’ Tariff Bargaining with and without MFN” (with Robert Staiger and Ali Yurukoglu), first draft September 2017, revised May 2018.

“Trade Policy under Monopolistic Competition with Firm Selection” (with Seung Hoon Lee), first draft April 2015, revised September 2018.

“Trade Policy under Monopolistic Competition with Heterogeneous Firms and Quasi-linear CES Preferences” (with Seung Hoon Lee), first draft September 2018.

“Delegation Theory and the Delegation of Trade-Policy Authority” (with Manuel Amador), first draft December 2018.

#### **OLD WORKING PAPERS**

“The Diamond Paradox: A Dynamic Resolution” (with Garey Ramey), July 1994.

“Reciprocal Trade Liberalization” (with Robert Staiger), January 1996.

“Coordination Economies, Sequential Search and Advertising” (with Garey Ramey), February 1996.

“GATT-Think” (with Robert Staiger), revised September 2000.

“Competition Policy and the WTO” (with Robert Staiger), August 2001.

“Look How Little I’m Advertising!,” (with Per Baltzer Overgaard), February 2006.